

# Introduction to Game Theory

## Evolution Games Theory: Population Games

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## Introduction

- So far we have considered "classical game theory", where outcome depends on the choice of rational individuals, and each individual uses a strategy that is the "best response" to other players' choice.
- If we map the same concept to "*population*", symmetric Nash equilibria  $(\sigma_i^*, \sigma_{i-1}^*)$ , has an alternative interpretation. In a population where everyone uses  $\sigma^*$ , the best thing to do is to **follow the crowd**. So if everyone using  $\sigma^*$ , it will remain that way.
- Some interesting (and important) questions:
  - What happens if the population is close to, but not at, the NE?
  - Will the population evolve toward the equilibrium?
  - Will the population move away from the equilibrium?
- **Evolutionary Game Theory** considers a population decision makers wherein the *frequency* with which a particular decision is made can be time varying. It is a theory started from Biology.

Under the evolutionary game, one type of end point (if any) is called an **evolutionary stable strategy (ESS)**.

### Definition

Consider an infinite population of individuals that can use a set of pure strategies,  $\mathbf{S}$ . A **population profile** is a vector  $\mathbf{x}$  that gives a probability  $x(s)$  with which each strategy  $s \in \mathbf{S}$  is played in the population.

Note that the population profile needs not correspond to a strategy adopted by any members of the population !!

## Example

- A population can use  $\mathbf{S} = \{s_1, s_2\}$ .
- If every member of the population randomizes by playing each of the pure strategies with probability  $\frac{1}{2}$ , then  $\mathbf{x} = (\frac{1}{2}, \frac{1}{2})$ . In this case, the population profile  $\mathbf{x}$  is identical to the mixed strategy adopted by all members.
- If half of the population adopt the strategy  $s_1$  and other half adopt strategy  $s_2$ . We have  $\mathbf{x} = (\frac{1}{2}, \frac{1}{2})$ , and this is NOT the same as the strategy adopted by **any** member of the population.

## Exercise

- Give three ways in which a population with profile  $\mathbf{x} = (\frac{5}{12}, \frac{7}{12})$  might arise.
  - ① population using a mixed strategy of  $(\frac{5}{12}, \frac{7}{12})$ ,
  - ②  $\frac{5}{12}(\frac{7}{12})$  of the population using the first (second) strategy.
  - ③  $\frac{1}{3}(\frac{2}{3})$  of the population using the mixed strategy of  $(\frac{3}{4}, \frac{1}{4})$  ( $(\frac{1}{4}, \frac{3}{4})$ ).
- Consider an strategy set  $\mathbf{S} = \{s_1, s_2, s_3\}$ . If the population consists of 40% of individual using the strategy  $(\frac{1}{2}, 0, \frac{1}{2})$  and 60% using  $(\frac{1}{4}, \frac{3}{4}, 0)$ , what is the population profile?
  - $\mathbf{x} = \frac{4}{10}(\frac{1}{2}, 0, \frac{1}{2}) + \frac{6}{10}(\frac{1}{4}, \frac{3}{4}, 0) = (\frac{7}{20}, \frac{9}{20}, \frac{4}{20})$ .

## Definition

Consider a particular individual in the population with profile  $\mathbf{x}$ . If that individual uses a strategy  $\sigma$ , the individual's payoff is denoted as  $\pi(\sigma, \mathbf{x})$ . The payoff of this strategy is

$$\pi(\sigma, \mathbf{x}) = \sum_{s \in \mathbf{S}} p(s) \pi(s, \mathbf{x}).$$

These payoffs may represent the number of descendants that each type of individual has. Therefore, the payoffs determine the *evolution* of the population.

## Example

- Consider a population of  $N$  animals. Each animal is programmed to use one or two strategies  $s_1$  and  $s_2$ .
- Suppose 50% of the animal use each of the strategies, i.e.,  $\mathbf{x} = (\frac{1}{2}, \frac{1}{2})$ .
- Given the current  $\mathbf{x}$ , we have:

$$\pi(s_1, \mathbf{x}) = 6 \quad \text{and} \quad \pi(s_2, \mathbf{x}) = 4.$$

- In the next generation, there will be  $6N/2$  individuals using  $s_1$  and  $4N/2$  individuals using  $s_2$ . The new population profile is

$$\mathbf{x} = (0.6, 0.4).$$

# Types of Population Games

In general, there are two types of population game: (1) *games against the field* and (2) *games with pairwise contests*.

## Definition

A **game against the field** is one in which there is no specific “opponent” for a given individual - their payoff depends on what everyone in the population is doing.

## Definition

A **pairwise contest game** describes a situation in which a given individual plays against an opponent that has been randomly selected (by nature) from the population and the payoff depends just on what both individual do.

## Comment

- Under the pairwise contests, the payoff can be written as

$$\pi(\sigma, \mathbf{x}) = \sum_{s \in \mathbf{S}} \sum_{s' \in \mathbf{S}} p(s)x(s')\pi(s, s').$$

for the suitably defined pairwise payoff  $\pi(s, s')$ .

- What we are interested in is the end points of the evolution of the population. Or we want to find under what “*conditions*” the population is stable.
- Let  $\mathbf{x}^*$  be the profile generated by a population of individuals who all adopt strategy  $\sigma^*$ , i.e.,  $\mathbf{x}^* = \sigma^*$ . A **necessary condition** for the evolutionary stability is

$$\sigma^* \in \operatorname{argmax}_{\sigma \in \Sigma} \{\pi(\sigma, \mathbf{x}^*)\}.$$

At the equilibrium, the strategy adopted by individuals must be the best response to the population profile.

## Theorem

*Let  $\sigma^*$  be a strategy that generates a population profile  $\mathbf{x}^*$ . Let  $\mathbf{S}^*$  be the support for  $\sigma^*$ . If the population is stable, then*

$$\pi(\mathbf{s}, \mathbf{x}^*) = \pi(\sigma^*, \mathbf{x}^*), \forall \mathbf{s} \in \mathbf{S}^*.$$

Note that this is the **stability** theorem for evolution game.

## Proof

- If the set  $\mathbf{S}^*$  contains only one strategy, then it is trivially true.
- Suppose  $|\mathbf{S}^*| > 1$ . If the theorem is not true, then at least one strategy gives a higher payoff than  $\pi(\sigma^*, \mathbf{x}^*)$ . Let  $s'$  be the action that gives the greatest such payoff, then

$$\begin{aligned}
 \pi(\sigma^*, \mathbf{x}^*) &= \sum_{s \in \mathbf{S}^*} p^*(s) \pi(s, \mathbf{x}^*) \\
 &= \sum_{s \neq s'} p^*(s) \pi(s, \mathbf{x}^*) + p^*(s') \pi(s', \mathbf{x}^*) \\
 &< \sum_{s \neq s'} p^*(s) \pi(s', \mathbf{x}^*) + p^*(s') \pi(s', \mathbf{x}^*) = \pi(s', \mathbf{x}^*).
 \end{aligned}$$

This contradicts the original assumption that the population is stable.

## Comment on the above theorem

If  $\sigma^*$  is unique best response to  $\mathbf{x}^*$ , then the evolution of the population clearly stops. But if it is not unique, so there are some other strategies that do equally well in the population with profile  $\mathbf{x}^*$ , then the population could drift in the direction of other strategy and its corresponding population profile. We want to understand this situation.

## Definition

Consider a population where initially all the individuals adopt some strategy  $\sigma^*$ . Suppose a mutation occurs and a small proportion  $\epsilon$  of individuals use some other strategy  $\sigma$ . The new population is called the **post-entry population** and will be denoted as  $\mathbf{x}_\epsilon$ .

## Example

Consider a population with  $\mathbf{S} = \{s_1, s_2\}$  and  $\sigma^* = (\frac{1}{2}, \frac{1}{2})$ . Suppose the mutant strategy is  $\sigma = (\frac{3}{4}, \frac{1}{4})$ , then

$$\mathbf{x}_\epsilon = (1 - \epsilon)\sigma^* + \epsilon\sigma = (1 - \epsilon) \left( \frac{1}{2}, \frac{1}{2} \right) + \epsilon \left( \frac{3}{4}, \frac{1}{4} \right) = \left( \frac{1}{2} + \frac{\epsilon}{4}, \frac{1}{2} - \frac{\epsilon}{4} \right).$$

## Stability of ESS

A mixed strategy  $\sigma^*$  is an evolutionary stable strategy (ESS) if there exists an  $\bar{\epsilon}$  such that for every  $0 < \epsilon < \bar{\epsilon}$  and every  $\sigma \neq \sigma^*$

$$\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon).$$

**Physical meaning:** a strategy  $\sigma^*$  is an ESS if mutants that adopt any other strategy  $\sigma$  leave fewer offspring in the post-entry population, provided that the proportion of mutants is sufficiently small.

## Example of a Game Against the field

Why the population ratio (male and female) is 50 : 50?

- The proportion of males (females) in the population is  $\mu$  ( $1 - \mu$ ).
- Each female mates once and produce  $n$  children.
- Males mates, on average,  $(1 - \mu)/\mu$  times.
- Only female genes affect the sex ratio of offspring.
- Assume females available strategies are (a)  $s_1$ : produce male offspring; (b)  $s_2$ : produce female offspring. The general strategy  $\sigma = (p, 1 - p)$  produces a proportion  $p$  of male offspring.
- The current population profile is  $\mathbf{x} = (\mu, 1 - \mu)$
- What is the Evolutionary Stable Strategy (ESS)?

## Solution

- Since payoff of children is  $n$ , let's consider the number of grandchildren. Given the population profile  $\mathbf{x} = (\mu, 1 - \mu)$ , the payoffs are

$$\pi(s_1, \mathbf{x}) = n^2 \left( \frac{1 - \mu}{\mu} \right) \quad ; \quad \pi(s_2, \mathbf{x}) = n^2.$$

- The expected payoff for the strategy  $\sigma$  is

$$\pi(\sigma, \mathbf{x}) = n^2 \left( \frac{1 - \mu}{\mu} \right) p + n^2(1 - p).$$

Because  $n$  is independent of the strategy chosen, we can set  $n = 1$  (since we are only interested in the population ratio).

## Solution: continue

To find an ESS, consider the following cases:

- If  $\mu < 1/2$ , then using  $s_1$  will have more grandchildren which eventually cause  $\mu$  to increase. So  $s_1$  is not an ESS.
- If  $\mu > 1/2$ , then using  $s_2$  have more grandchildren causing  $\mu$  to fall. So  $s_2$  is not an ESS.
- Is  $\sigma^* = (\frac{1}{2}, \frac{1}{2})$  a potential ESS? Let use the **ESS Stability Theorem**, which states that

$$\pi(s_1, \mathbf{x}^*) = \pi(s_2, \mathbf{x}^*) = \pi(\sigma^*, \mathbf{x}^*).$$

So if the population profile is  $\mathbf{x}^* = (\frac{1}{2}, \frac{1}{2})$ , then  $\sigma^* = (\frac{1}{2}, \frac{1}{2})$  is an ESS (note that this is only a **necessary condition**).

## Solution: continue

Let us show the "sufficient" condition that  $\sigma^* = (\frac{1}{2}, \frac{1}{2})$  is indeed an ESS.

- Let  $\sigma = (p, 1 - p)$  be another strategy, then

$$\mathbf{x}_\epsilon = (1 - \epsilon)\sigma^* + \epsilon\sigma$$

$$\text{so, } \mu_\epsilon = (1 - \epsilon)\frac{1}{2} + \epsilon p = \frac{1}{2} + \epsilon \left( p - \frac{1}{2} \right).$$

- The ESS condition is  $\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon)$  where

$$\pi(\sigma^*, \mathbf{x}_\epsilon) = \frac{1}{2} + \frac{1}{2} \left( \frac{1 - \mu_\epsilon}{\mu_\epsilon} \right)$$

$$\pi(\sigma, \mathbf{x}_\epsilon) = (1 - p) + p \left( \frac{1 - \mu_\epsilon}{\mu_\epsilon} \right).$$

## Solution: continue

- The difference

$$\begin{aligned}
 \pi(\sigma^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) &= \left(p - \frac{1}{2}\right) + \left(\frac{1}{2} - p\right) \left(\frac{1 - \mu_\epsilon}{\mu_\epsilon}\right) \\
 &= \left(\frac{1}{2} - p\right) \left[\frac{1 - \mu_\epsilon}{\mu_\epsilon} - 1\right] \\
 &= \left(\frac{1}{2} - p\right) \left[\frac{1 - 2\mu_\epsilon}{\mu_\epsilon}\right].
 \end{aligned}$$

If the difference is positive for  $\sigma = (p, 1 - p)$ , with  $p \neq 1/2$ , then  $\sigma^*$  is an ESS.

- If  $p < 1/2$ , this implies  $\mu_\epsilon < 1/2$ , and this implies  $\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon)$ .
- If  $p > 1/2$ , this implies  $\mu_\epsilon > 1/2$ , and this implies  $\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon)$ .
- So  $\sigma^*$  is an ESS.

## Exercise

Consider a "simplified" Internet. There are two operating systems available:  $L$  and  $W$ . A user of window  $W$  has a basic utility of 1, but  $L$  is a better operating system so a user of  $L$  has a basic utility of 2. If two computers have the same operating system, then they can communicate over the network. A user's utility rises linearly with the proportion of computers that can be communicated with, up to a maximum increment of 2. Let  $x$  be the proportion of  $W$ -users, then  $\pi(W, x) = 1 + 2x$  and  $\pi(L, x) = 2 + 2(1 - x)$ . What are the ESSs in this population game?

## Solution

- Potential ESSs are:
  - $\sigma_W$ : everyone uses  $W$ , then  $x = 1$  and  $\pi(W, 1) > \pi(L, 1)$ .
  - $\sigma_L$ : everyone uses  $L$ , then  $x = 0$  and  $\pi(L, 0) > \pi(W, 0)$ .
  - $\sigma_m$ : mixed strategy in which  $W$  is used 3/4 of the time, then  $x = 3/4$  and  $\pi(W, 3/4) = \pi(L, 3/4)$ .
- Now  $\mathbf{x}_\epsilon = (p^* + \epsilon(p - p^*), 1 - p^* - \epsilon(p - p^*))$ . So

$$\begin{aligned}
 \delta_\pi &= \pi(\sigma^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) \\
 &= p^* \pi(W, \mathbf{x}_\epsilon) + (1 - p^*) \pi(L, \mathbf{x}_\epsilon) - p \pi(W, \mathbf{x}_\epsilon) - (1 - p) \pi(L, \mathbf{x}_\epsilon) \\
 &= (p^* - p) (\pi(W, \mathbf{x}_\epsilon) - \pi(L, \mathbf{x}_\epsilon)) \\
 &= (p^* - p) (4p^* - 3 - 4\epsilon(p^* - p))
 \end{aligned}$$

## Solution: continue

Taking each candidate ESSs in turn:

- $\sigma_W: p^* = 1$ , so

$$\delta\pi = (1 - p)(1 - 4\epsilon(1 - p)) > 0, \forall p \neq 1, \text{ and } \epsilon < \bar{\epsilon} = 1/4.$$

So it is an ESS.

- $\sigma_L: p^* = 0$ , so

$$\delta\pi = p(3 - 4\epsilon p) > 0, \forall p \neq 0, \text{ and } \epsilon < \bar{\epsilon} = 3/4.$$

So  $\sigma_L$  is an ESS.

- $\sigma_m: p^* = 3/4$ , so

$$\delta\pi = -4\epsilon \left( \frac{3}{4} - p \right)^2 < 0, \forall p \neq \frac{3}{4} \text{ and } \epsilon > 0.$$

So it is “**not**” an ESS.

Given an individual plays against an opponent that has been randomly chosen from the population, the payoff depends on what both individual do.

## The Hawk-Dove Game

- Individuals can use one of two possible pure strategies: (a) **H: be aggressive**, (b) **D: be non-aggressive**.
- In general, individual can use a randomized strategy  $\sigma = (p, 1-p)$  with probability  $p$  of using  $H$ .
- A population consists of individuals that are aggressive with probability  $x$ , i.e.,  $\mathbf{x} = (x, 1-x)$ , this can arise because
  - a monomorphic population, everyone uses  $\sigma = (x, 1-x)$ , or
  - a polymorphic population, a fraction  $x$  of population use  $\sigma_H = (1, 0)$  and a fraction  $1-x$  use  $\sigma_D = (0, 1)$ . Let consider only monomorphic population.

## The Hawk-Dove Game: continue

- There is a resource (e.g., food, breeding site,...etc) with value  $v$ . The outcome of a conflict depends on the types of two individuals that meet.
- Possible combinations:
  - 1 a hawk and a dove: hawk wins,
  - 2 a dove and a dove: they "share" the resource evenly,
  - 3 a hawk and a hawk: they fight with one winner gets the resource and the other loser pays a cost (i.e., injury) of  $c$ .
- What is the outcome of the game? What is the ESS?

## Solution

- The payoff of an individual:

$$\pi(\sigma, \mathbf{x}) = px \frac{v - c}{2} + p(1 - x)v + (1 - p)(1 - x) \frac{v}{2}.$$

- Assume  $v < c$ , there is no pure-strategy ESS. Why?
  - In a population of Doves ( $x = 0$ ),

$$\pi(\sigma, \mathbf{x}_D) = pv + (1 - p) \frac{v}{2} = (1 + p) \frac{v}{2}.$$

It is best to set  $p = 1$  (play hawk). As a consequence, the proportion of more aggressive individual will increase.

- In a population of Hawks ( $x = 1$ ),

$$\pi(\sigma, \mathbf{x}_H) = p \frac{v - c}{2}.$$

It is best to set  $p = 0$  because  $(v - c) < 0$ . As a consequence, the proportion of less aggressive individual will increase.

## Solution: continue

- Is there a mixed strategy ESS,  $\sigma^* = (p^*, 1 - p^*)$ ? For  $\sigma^*$  to be ESS, it must be a best response to the population  $\mathbf{x}^* = (p^*, 1 - p^*)$  that it generates.
- In the population  $\mathbf{x}^*$ , the payoff of an arbitrary  $\sigma = (p, 1 - p)$ :

$$\begin{aligned}\pi(\sigma, \mathbf{x}^*) &= pp^* \frac{v-c}{2} + p(1-p^*)v + (1-p)(1-p^*) \frac{v}{2} \\ &= (1-p^*) \frac{v}{2} + \frac{pc}{2} \left[ \frac{v}{c} - p^* \right].\end{aligned}$$

- If  $p^* < v/c$ , then the best response is  $\hat{p} = 1$  (i.e.,  $\hat{p} \neq p^*$ ).
- If  $p^* > v/c$ , then the best response is  $\hat{p} = 0$  (i.e.,  $\hat{p} \neq p^*$ ).
- If  $p^* = v/c$ , then any choice of  $p$  (including  $p^*$ ) gives the same payoff, so we have

$$\sigma^* = \left( \frac{v}{c}, 1 - \frac{v}{c} \right),$$

as a **candidate ESS** when  $v < c$ .

- To confirm  $\sigma^*$  is an ESS, we must show that for  $\sigma = (p, 1 - p) \neq \sigma^*$ ,  $\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon)$ , where

$$\begin{aligned}\mathbf{x}_\epsilon &= ((1 - \epsilon)p^* + \epsilon p, ((1 - \epsilon)(1 - p^*) + \epsilon(1 - p))) \\ &= (p^* + \epsilon(p - p^*), 1 - p^* + \epsilon(p^* - p)).\end{aligned}$$

- We have

$$\begin{aligned}\pi(\sigma^*, \mathbf{x}_\epsilon) &= p^*(p^* + \epsilon(p - p^*))\frac{v - c}{2} + p^*(1 - p^* + \epsilon(p^* - p))v + \\ &\quad (1 - p^*)(1 - p^* + \epsilon(p^* - p))\frac{v}{2},\end{aligned}$$

$$\begin{aligned}\pi(\sigma, \mathbf{x}_\epsilon) &= p(p^* + \epsilon(p - p^*))\frac{v - c}{2} + p(1 - p^* + \epsilon(p^* - p))v + \\ &\quad (1 - p)(1 - p^* + \epsilon(p^* - p))\frac{v}{2}.\end{aligned}$$

- Substituting  $p^* = v/c$ , we have

$$\pi(\sigma^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) = \frac{\epsilon c}{2}(p^* - p)^2 > 0.$$

so  $\sigma^* = (p^*, 1 - p^*)$  is an ESS.

## Homework

- Consider a Hawk-Dove game with  $v \geq c$ , show that playing  $H$  is an ESS.

## Example: The evolution of money

- In an remote island, inhabitants have to decide to use either "beads" or "shells" as tokens of money in commerce.
- A transaction is only successful if both parties use the same form of token.
- Assume that a trader gets a utility increment of 1 if the transaction is successful and 0 if it fails.
- The general strategy to an individual is to use beads with  $p$ , i.e.,  $\sigma = (p, 1 - p)$ . The population profile  $\mathbf{x} = (x, 1 - x)$ .
- What is an ESS ?

## Solution

- An individual attempts to trade with a randomly selected member of the population, his payoff

$$\pi(\sigma, \mathbf{x}) = p\mathbf{x} + (1 - p)(1 - \mathbf{x}) = (1 - \mathbf{x}) + p(2\mathbf{x} - 1).$$

We see that

$$x > \frac{1}{2} \longrightarrow \hat{p} = 1 \quad \text{and} \quad p = 1 \longrightarrow x = 1.$$

So  $\sigma_b^* = (1, 0)$  is a potential ESS with  $\mathbf{x} = (1, 0)$ .

- The post-entry population is:

$$\mathbf{x}_\epsilon = (1 - \epsilon)(1, 0) + \epsilon(p, 1 - p) = (1 - \epsilon(1 - p), \epsilon(1 - p)).$$

## Solution: continue

- In this population, the payoff for an arbitrary strategy is

$$\pi(\sigma, \mathbf{x}_\epsilon) = \epsilon(1 - p) + p(1 - 2\epsilon(1 - p)).$$

- The payoff for the candidate ESS is  $\pi(\sigma_b^*, \mathbf{x}_\epsilon) = 1 - \epsilon(1 - p)$ , so

$$\begin{aligned} \pi(\sigma_b^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) &> 0, \\ \iff (1 - p)(1 - 2\epsilon(1 - p)) &> 0. \end{aligned}$$

- Now,  $\forall p \neq p^*$ , we have  $(1 - p) > 0$ , so  $\sigma_b^*$  is an ESS if and only iff  $\epsilon(1 - p) < \frac{1}{2}$ . That is  $\bar{\epsilon} = \frac{1}{2}$ .

## Solution: continue

- The strategy  $\sigma_s^* = (0, 1)$  is another ESS because the post-entry population,

$$\mathbf{x}_\epsilon = (\epsilon p, 1 - \epsilon p),$$

the payoff for an arbitrary strategy is

$$\pi(\sigma, \mathbf{x}_\epsilon) = (1 - \epsilon p) - p(1 - 2\epsilon p),$$

and the payoff for the candidate ESS is

$$\pi(\sigma_b^*, \mathbf{x}_\epsilon) = 1 - \epsilon p.$$

- We have:

$$\pi(\sigma_b^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) > 0 \iff p(1 - 2\epsilon p) > 0.$$

- Now,  $\forall p \neq p^*$ , we have  $p > 0$ , so  $\sigma_s^*$  is an ESS if and only if  $\epsilon p < \frac{1}{2}$ , i.e.,  $\bar{\epsilon} = \frac{1}{2}$ .

## Solution: continue

The final candidate for an ESS is  $\sigma_m^* = (\frac{1}{2}, \frac{1}{2})$  because

$$x = \frac{1}{2} \implies \hat{p} \in [0, 1] \implies x \in [0, 1].$$

(including, of course,  $x = 1/2$ ). Consider the post-entry population

$$\mathbf{x}_\epsilon = (1 - \epsilon) \left( \frac{1}{2}, \frac{1}{2} \right) + \epsilon(p, 1 - p) = \left( \frac{1}{2} - \frac{1}{2}\epsilon(1 - 2p), \frac{1}{2} + \frac{1}{2}\epsilon(1 - 2p) \right).$$

The payoff for an arbitrary strategy is  $\pi(\sigma, \mathbf{x}_\epsilon) = \frac{1}{2} + \frac{1}{2}\epsilon(1 - 2p)^2$ , and the payoff for the candidate ESS is  $\pi(\sigma_m^*, \mathbf{x}_\epsilon) = \frac{1}{2}$ . So

$$\pi(\sigma_m^*, \mathbf{x}_\epsilon) - \pi(\sigma, \mathbf{x}_\epsilon) > 0 \iff -\frac{1}{2}\epsilon(1 - 2p)^2 > 0.$$

Because  $\epsilon > 0$  and  $p \neq \frac{1}{2}$ , this condition **cannot be satisfied**; so  $\sigma_m^*$  is **not** an ESS. So whether to use beads or shells depends on the initial condition.

## Homework

Consider a Prisoners' Dilemma where the payoffs for an interaction between two individuals are given by:

	$P_2$ (C)	$P_2$ (D)
$P_1$ (C)	3, 3	0, 5
$P_1$ (D)	5, 0	1, 1

If a population of individuals play this pairwise contest, what is the ESS?

## ESSs and Nash Equilibria

- In this section, we show that ESSs in a pairwise contest population game correspond to a (possibly empty) subset of the set of Nash equilibria for an associated two-player game.
- In a pairwise contest population game, the payoff to a focal individual using  $\sigma$  in a population with profile  $\mathbf{x}$  is

$$\pi(\sigma, \mathbf{x}) = \sum_{s \in \mathbf{S}} \sum_{s' \in \mathbf{S}} p(s)x(s')\pi(s, s'). \quad (1)$$

- Note that the above payoff is the same as a two-player game against an opponent using a strategy  $\sigma'$  that assigns  $p'(s) = x(s) \forall s \in \mathbf{S}$ . So there is an **association** between a two-player game with a population game involving pairwise contests.

## Definition

In a pairwise contest population game has payoffs given by Eq. (1), then the **associated two-player game** is the game with the payoffs given by the numbers  $\pi_1(s, s') = \pi(s, s') = \pi_2(s', s)$ .

## Comment

In a monomorphic population, if  $\sigma^*$  is an ESS, then  $\mathbf{x}^* = \sigma^*$ . So if there is a NE in the associated game corresponding to the ESS in the population game, then it must be of the form  $(\sigma^*, \sigma^*)$ . That is, symmetric NE can be associated with an ESS but an asymmetric one cannot.

## Theorem

Let  $\sigma^*$  be an ESS in a pairwise contest, then  $\forall \sigma \neq \sigma^*$ , either

- 1  $\pi(\sigma^*, \sigma^*) > \pi(\sigma, \sigma^*)$ , or
- 2  $\pi(\sigma^*, \sigma^*) = \pi(\sigma, \sigma^*)$  and  $\pi(\sigma^*, \sigma) > \pi(\sigma, \sigma)$ .

Conversely, if either (1) or (2) holds for each  $\sigma \neq \sigma^*$  in a two-player game, then  $\sigma^*$  is an ESS in the corresponding population game.

## Proof

If  $\sigma^*$  is an ESS, then by definition, for  $\epsilon$  sufficiently small,

$$\pi(\sigma^*, \mathbf{x}_\epsilon) > \pi(\sigma, \mathbf{x}_\epsilon)$$

where  $\mathbf{x}_\epsilon = (1 - \epsilon)\sigma^* + \epsilon\sigma$ . For pairwise contests, this condition can be rewritten as:

$$(1 - \epsilon)\pi(\sigma^*, \sigma^*) + \epsilon\pi(\sigma^*, \sigma) > (1 - \epsilon)\pi(\sigma, \sigma^*) + \epsilon\pi(\sigma, \sigma). \quad (2)$$

**Converse:** If condition 1 holds, then Eq. (2) can be satisfied for some sufficiently small  $\epsilon$ . If condition 2 holds, then Eq. (2) is satisfied for all  $0 < \epsilon < 1$ .

**Direct:** Suppose  $\pi(\sigma^*, \sigma^*) < \pi(\sigma, \sigma^*)$ , then  $\exists \epsilon$  sufficiently small that the Eq. (2) is violated. So we have Eq. (2)  $\implies \pi(\sigma^*, \sigma^*) \geq \pi(\sigma, \sigma^*)$ . If  $\pi(\sigma^*, \sigma^*) = \pi(\sigma, \sigma^*)$ , then Eq. (2)  $\implies \pi(\sigma^*, \sigma) > \pi(\sigma, \sigma)$ .

## Remark 1

- The Nash equilibrium condition is

$$\pi(\sigma^*, \sigma^*) \geq \pi(\sigma, \sigma^*) \quad \forall \sigma \neq \sigma^*$$

So the condition  $\pi(\sigma^*, \sigma) > \pi(\sigma, \sigma)$  in Eq. (2) is a supplementary requirement that eliminates some Nash equilibria from consideration.

- In other words, there may be a Nash equilibrium in the two-player game but no corresponding ESS in the population game.
- The supplementary condition is especially relevant in the case of mixed-strategy Nash equilibria.

## Remark 2

Previous theorem provides an alternative for finding an ESS in a pairwise contest population game:

- 1 write down the associated two-player game;
- 2 find the symmetric Nash equilibria of this game;
- 3 test the Nash equilibria using condition (1) or (2) above.

Any NE strategy  $\sigma^*$  passes these tests is an ESS, leading to a population profile of  $\mathbf{x}^* = \sigma^*$ .

## Example

- Consider the Hawk-Dove game again. The associated two-player game is:

	$P_2$ (H)	$P_2$ (D)
$P_1$ (H)	$\frac{v-c}{2}, \frac{v-c}{2}$	$v, 0$
$P_1$ (D)	$\frac{v-c}{2}, \frac{v-c}{2}$	$\frac{v}{2}, \frac{v}{2}$

- For  $v < c$ , there is no symmetric pure-strategy Nash equilibria.
- To find a mixed-strategy Nash equilibrium, we use the Equality of Payoffs theorem:

$$\begin{aligned} \pi_1(H, \sigma^*) &= \pi_1(D, \sigma^*) \\ q^* \frac{v-c}{2} + (1-q^*)v &= (1-q^*) \frac{v}{2} \\ q^* &= \frac{v}{c}. \end{aligned}$$

## Continue:

- By the symmetry of the problem, we can deduce that player 1 also plays  $H$  with probability  $p^* = v/c$ .
- To show that  $\sigma^* = (p^*, 1 - p^*)$  is an ESS, we should that either condition (1) or (2) holds for  $\sigma \neq \sigma^*$ .
- Since  $\sigma^*$  is a mixed strategy, the Equality of Payoffs theorem tells us that  $\pi(\sigma^*, \sigma^*) = \pi(\sigma, \sigma^*)$ . So condition (1) does not hold, we have to check whether  $\pi(\sigma^*, \sigma) > \pi(\sigma, \sigma)$ . Now

$$\begin{aligned}\pi(\sigma^*, \sigma) &= p^*p \frac{v-c}{2} + p^*(1-p)v + (1-p^*)(1-p)\frac{v}{2}; \\ \pi(\sigma, \sigma) &= p^2 \frac{v-c}{2} + p(1-p)v + (1-p)^2 \frac{v}{2}.\end{aligned}$$

- After some algebraic operations, we have  $\pi(\sigma^*, \sigma) - \pi(\sigma, \sigma) = \frac{c}{2}(p^* - p)^2 > 0 \quad \forall p \neq p^*$ . So,  $\sigma^*$  is an ESS.

HW: Exercise 8.7.

## Motivation

- So far, we have assumed the pairwise contests game is symmetric.
- In many situations, players engaged in a contest can be different:
  - There may be **buyers** vs. **seller**,
  - A firm holding a monopoly vs. a firm seeking to enter the market.
- Such differences between individual may lead to an asymmetric payoff and asymmetric available actions.
- In a population, an individual may find themselves playing a particular role in one game and playing another role in later encounter.
- Thus, the general strategy must specify behavior for **all roles**: use  $s$  in role  $r$  and  $s'$  in role  $r'$ .

## Our study of Asymmetric Pairwise contests

- We want to determine the payoff if we know:
  - how often an individual assumes a particular role,
  - how often the individuals who meet are playing in which role.
- For the following study, we make the following assumptions:
  - We assume that there are only two roles of interest.
  - A player in one role *always* meets a player in the other role (or **role asymmetry**).
  - Each individual finds themselves playing each role with equal probability.

## Example

- A variation of the hawk-dove game in which two individuals are contesting ownership of a territory that one of them currently controls.
- Value of the territory and the costs of contests are the same for both players.
- The difference with the standard hawk-dove game is that players can now *condition* their behavior on the role they occupy: "owner" or "intruder".
- Therefore, pure strategy is of the form "play Hawk if owner, play Dove if intruder", which is represented by  $HD$ .
- The full set of strategies is:  $\{HH, HD, DH, DD\}$
- We assume that any contest involves one player in each role and each player has an equal chance of being an owner or an intruder.
- With these assumptions, what is the payoff?

## Solution

- Payoff table:

	HH	HD	DH	DD
HH	$\frac{v-c}{2}, \frac{v-c}{2}$	$\frac{3v-c}{4}, \frac{v-c}{4}$	$\frac{3v-c}{4}, \frac{v-c}{4}$	$v, 0$
HD	$\frac{v-c}{4}, \frac{3v-c}{4}$	$\frac{v}{2}, \frac{v}{2}$	$\frac{2v-c}{4}, \frac{2v-c}{4}$	$\frac{3v}{4}, \frac{v}{4}$
DH	$\frac{v-c}{4}, \frac{3v-c}{4}$	$\frac{2v-c}{4}, \frac{2v-c}{4}$	$\frac{v}{2}, \frac{v}{2}$	$\frac{3v}{4}, \frac{v}{4}$
DD	$0, v$	$\frac{v}{4}, \frac{3v}{4}$	$\frac{v}{4}, \frac{3v}{4}$	$\frac{v}{2}, \frac{v}{2}$

- For example, when  $HH$  plays against  $HD$ , we have the possibilities of  $H$  vs.  $H$ ,  $H$  vs.  $D$ ,  $H$  vs.  $H$ , and  $H$  vs.  $D$ :

$$\frac{1}{4} \left( \frac{v-c}{2} \right) + \frac{1}{4} v + \frac{1}{4} \left( \frac{v-c}{2} \right) + \frac{1}{4} v = \frac{3v-c}{4}.$$

- Two symmetric pure-strategy NE:  $[HD, HD]$  and  $[DH, DH]$  because for  $v < c$ , we have:  $\frac{v}{2} > \frac{3v-c}{4} > \frac{v}{4} > \frac{2v-c}{4}$ .
- The strategies  $HD$  and  $DH$  are both ESSs. There is no mixed strategy ESS. **HW: Exercise 8.8**

## Theorem

*In a pairwise contest game that possesses role asymmetry, all evolutionary stable strategies are pure.*